

**TREASURER'S REPORT TO THE COMMUNITY
NINE MONTHS ENDED SEPTEMBER 30, 2023**

From a financial standpoint, we are doing OK treading water during a period of transition. What I mean by period of transition is two of our senior staff have retired/departed & the COVID lockdown is behind us, and at some time in the future we will be fully re-staffed & moving ahead with growth & strategic initiatives. Putting finances aside, I sense a positive energy in the church across our guiding values, e.g. Grant & the three McDougall musketeers are dealing with spirituality, Kids Zone, senior support programs, hospitality, OTE, turkey supper, handcraft market, etc.

For the nine months our cash burn from operations is only \$2,976. The largest factor is salaries are way below historic because of vacancies in full time staff positions; something which must change in order to be sustainable.

Total donations are up a bit over last year. Cash/cheques given on Sundays is up \$16,811, but recurring PAR/Breeze is down \$11,604. I have looked at the list of recurring donors in 2022 & 2023 who give larger amounts - a random threshold I set which captures approximately 75% of aggregate PAR/Breeze dollars donated. Year-over-year there are three new names on the list and seven deletions. From what I can tell, the deletions are a variety of people becoming disengaged, leaving RDLUC, and people deceased. I consider the recurring donations important because they are a bit "stickier" than weekly attendance giving, it helps with budgeting & seasonal working capital, has been comprising over 80% of total donations (this year down to 71%), and is an indicator of financial health of the church (i.e. a bit of a canary in the coal mine). If you are giving by cash/cheques on Sundays, please consider switching to Breeze (<https://reddeerlakeuc.breezechms.com/give/online>), and in the drop down menu click your frequency such as monthly).

A focus of mine is refinancing the debt. I have two strikes against me so far this year – Chinook Winds Region is not coming through with their indication to cover our debt payments during 2023, and Canadian Western Bank declined our request to reset the amortization period back to the original 14 years from the current remaining seven years. With the amortization period not being lengthened and interest rates going up, our monthly payments have increased \$343. We have another idea in process that should play out over the next month or so.

At September 30th total cash was \$234,978, excluding \$49,982 of restricted funds (e.g. grants, certain user groups). The balance of the Canadian Western Bank loan was \$228,625.

*Mike Jackson
Treasurer*

Q3 YTD 2023 REVENUE AND EXPENSES

Revenue		<u>2022</u>	<u>2023</u>	<u>difference</u>
	donations	156,299	162,442	6,143
	rent	32,594	35,331	2,737
	fundraising	6,292	12,094	5,802
	grants	<u>5,874</u>	<u>18,624</u>	<u>12,750</u>
Total Revenue		201,059	228,490	27,431
Operating Expenses				
	property	51,033	51,654	621
	salaries	164,308	118,826	-45,482
	programs	6,593	7,348	754
	assessments	11,193	10,998	-195
	Admin & Other	<u>11,900</u>	<u>11,256</u>	<u>-644</u>
Total Oper. Expenses		245,028	200,082	-44,946
Revenue less Oper. Expenses		-43,969	28,408	72,377
Interest Expense		9,752	13,981	4,230
Surplus		-53,720	14,427	68,147
	capital expenditures	0	0	0
	loan repayment	18,488	17,403	-1,085
	Chinook Winds	0	0	0
Cash Flow		-72,208	-2,976	69,232